

CATERING INSIGHT OCTOBER 2016 FABRICATION FEATURE

Please attribute any quotes Kevin Shepherd, General Manager, R H Hall Fabrications

Has the impact of the Brexit vote affected your material costs at all? If so, how?

There are many influences that affect the price of steel and the fluctuation of the £ since Brexit is not the only factor to consider. The price of oil, plus general supply and demand have an equal effect. We are experiencing increased demand overall and this has been reflected throughout the manufacturing sector in August – with factory growth hitting a 10 month high. We utilise numerous suppliers to ensure we always purchase at the most competitive price and ensure we carry good levels of stock to avoid any unwanted surprises!

How do you see material prices progressing over the coming months?

If demand for steel remains high, then the price will continue to rise. We are seeing an increasing order book from a varied range of customers and are not seeing any turn down – quite the opposite! The drop in the value of the pound has also made export very attractive. We continue to actively seek new customers in all areas and are confident in achieving this with our efficient, one stop shop offering. Being competitive is a key factor and we back this up with high quality product and great customer service.

Have you considered changing your stainless steel or other material suppliers? Why/why not?

We will always consider alternative suppliers to ensure we are always getting the most competitive prices. However, building strong relationships with suppliers is of strong importance and we are considering single contract supply as a possibility for the future.

What are the main material supply challenges you face and how do you overcome these?

Every customer may have a different requirement for the thickness, finish and profile of the finished product so it is important that we keep a wide range of stocks available to allow us to price any job competitively – and to continue to meet the needs of our existing customers quickly and efficiently.

Website for further information:

For more information, please visit www.rhhallfabrications.com

FOR FURTHER PRESS INFORMATION CONTACT: Emma Smith, 01296 663400

emma.smith@rhhall.com

R H Hall, Hallco House, Beacon Court, Pitstone Green Business Park, Pitstone, Bedfordshire, LU7 9GY

T: 01296 663400

F: 01296 663401

E: sales@rhhall.com

W: www.rhhall.com